

## **AGENCIA RIOPLAT**

<http://www.agenrioplat.com.ar/>

We provide all port agency services in Argentine - Uruguayan ports since 1960, attending as agents several companies as Transmarine Shipping Agencies, Glencore International, Glencore Buenos Aires, Glencore Brasil, Oleaginosa Moreno, Sucden, Yara Argentina S.A., Yara Geneva, Swissmarine Services S.A., Sodrugestivo Brasil, Sodrugestivo Russia.

On the other hand what we mostly would like you to know is that since april 2011 we have our own office in san Lorenzo port, with five new professionals there attending all vsls calls at san lorenzo and rosario terminals.

All of the above mentioned acting as charter or owner protective agents in several cases. So, we would highly appreciate if you can let us have your shipping enquires in general and in particular when doing business in Argentina or Uruguay.

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## **SOUTH CROSS**

<http://southcrosslog.com/>

Regional leaders in foreign trade. We are an international logistics company specializing in multimodal transport. We are distinguished by a young, thriving spirit with more than 15 years of experience in the market. Our team is made up of highly specialized professionals, functioning as strategic partners of each client, supported by a network of agents and suppliers around the world. We operate our own offices in Argentina, Bolivia and Paraguay, and we continue to grow in the region. Services:

We are a fundamental link so that the client can transfer safely and efficiently his product and reach the market. We advise you to choose the best way of transport for your cargo, for which we have a network of agents and operators around the world.

### **EXPERTISE :**

Experience and high specialization for a single service Young company, more than 15 years of trajectory with strong specialization in the market. Presence in key countries for efficient management. Knowledge of the reality of the market and its circuits, attending at critical points of the logistics (nodes). High specialization in commodities & specialties, dry and perishable foods (meat, fish, fruit); And also in oil & gas, heavy machinery, grain, break bulk. International, transfer point delivery. Loading and unloading containers. Presence of own agents in primary customs zones.

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### **BETA pharmaceutical company**

<http://www.laboratoriosbeta.com.ar/>

Beta today:

Beta Laboratories sells more than 100 pharmaceutical products and has a varied line that allows it to be recognized in specialties such as Rheumatology, Traumatology, Internal Medicine, Gastroenterology, Gynecology, Neurology, Psychiatry, Diabetology and Urology. Beta Laboratories is one of the largest producers of anti-inflammatories and anti-rheumatics. The privileged position that Beta occupies in this segment is given not only by the number of units sold, but also by the development of innovative forms of drug administration. In this sense, Beta Laboratories proudly has been the only producer of transdermal administration systems in the country and one of the few in the world specialized in this technology. Our company is established in the City of Buenos Aires and has a manufacturing plant in the Province of La Rioja.

What's coming ...

The Innovative Pharmaceutical Technology for Beta Laboratories, rather than a statement, is the very basis of its growth strategy. This concept recognizes that the success of the Industry is closely linked to the ability to integrate scientific knowledge to technological innovation and achieve modern management, both become effective tools to achieve the objectives set, basically bring to the market safe products And effective ways that contribute to the well-being of the community. The integration of a Research and Development team into the areas of Intellectual Property, Medical Management and Pharma Division is a central strategy implemented by the company to advance in the development and commercialization of new products. Beta Laboratories bases its growth mainly on the introduction of novel pharmaceutical forms for known therapeutic entities and the launch of new molecules, within the possibilities granted by the framework of the new Patent Law in Argentina. Many obstacles must be overcome on a routine basis so that the effort of our scientists and professionals becomes a business opportunity. Current legislation on patents obliges us to carry out a thorough evaluation of each pharmaceutical project. For this, a team of professionals is constantly evaluating both the patenting risks and the patentability of our developments.

<http://www.laboratoriosbeta.com.ar/productos/>

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## **VARIFARMA pharmaceutical company**

<http://www.varifarma.com.ar/>

LABORATORIO VARIFARMA S.A. began operations in March 1995 with the objective of providing the pharmaceutical market with products of renowned therapeutic action.

- Biotechnology
- Blood Products
- Hematology
- Intensive Care
- Oncology
- Transplantation

<http://www.varifarma.com.ar/en/products/>

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### **Richmond Laboratories Vet**

<http://www.richmondvet.com.ar/?lang=EN>

Richmond Laboratories Vet Division Inc. is an Argentine company that produces for the world a new concept in the development of therapies, medicine and equipment for veterinary use.

Products LARGE ANIMALS, SMALL ANIMALS, POULTRY AND PIGS, SPORT HORSES Anesthetics, Antibiotics, Antiparasitic Nutritional, Medical reproduction.

<http://www.richmondvet.com.ar/?seccion=productos>

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### **LABORATORY RICHMOND pharmaceutical company**

<http://www.richmondlab.com.ar/en/>

Presentation

Laboratorios Richmond is an Argentine pharmaceutical company committed to excellence and ongoing improvement, that develops and manufactures quality pharmaceutical products with human added value.

The company has a staff of over 300 people, mostly professionals, of whom about 50% work in areas of research and development, quality control, production and engineering.

There are about 70 active ingredients corresponding to a variety of specialties, which constitute the range of products Laboratorios Richmond provides to physicians, pharmacists, health institutions and patients.

The company participates in various national and international congresses (ASCO, IAS, AAOC, SNA, IPGA, CPHI, etc.), evidencing commitment and participation.

There also are many agreements with public institutions, universities and foundations to train advanced students, in the development of special studies or participation in joint investigation protocols.

Laboratorios Richmond continues its ambitious expansion plan both at a domestic and a foreign level, broadening its product lines and entering new markets.

Laboratorios Richmond's goal is to contribute to the development of welfare of the community, assuming, as any organization devoted to healthcare, an

untransferrable social responsibility, offering its employees work and scientific and professional development opportunities, where economic profit is derived from activities which benefit the society as a whole.

PRODUCTS: Antiviral, Oncologic and Oncohematologic, Cardiovascular, Neuropsychiatric and Hospital.

[www.richmondlab.com.ar/es/product/](http://www.richmondlab.com.ar/es/product/)

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## **PAUNY**

<http://www.pauny.com.ar/home>

We are the Argentinean company leader in the metalworking sector, manufacturing medium and high power tractors, road machinery and a series of products destined to the growth and development of the agricultural tasks as well as the road.

6 OF EACH 10 TRACTORS IN ARGENTINA ARE FROM PAUNY

<http://www.pauny.com.ar/home>

<http://www.pauny.com.ar/video.php>

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we had different communications with ITMCO company. The idea is that PAUNY from Argentina will buy ITMCO's low HP (horse power) tractors, making a first order of 50 tractors. And that PAUNY can sell high HP tractors which ITMCO doesn't produce as well as excavators and motor grades.

ITMCO confirmed us that they can sell the lower HP tractors to PAUNY but they can not trade PAUNY's products.

Therefore we need to find a counter part who can trade PAUNY's products in IRAN.

So we can make this operation.

## **LIPOTECH**

<http://www.lipotech.com.ar/>

Our additives sources of minerals were developed and are manufactured exclusively by LipoTech S.A. for the Food and Health Industry.

Our Bio Additives were offered to the Dairy Industry, as our main clients are in this Sector. One of these products, named Biofer® (Microencapsulate Ferrous Sulphate), allows the fortification of fluid milk to a level of 15 - 18 mg of Iron per litre of milk.

Biofer® has been used in the Argentine food industry since 1993. Since 1998, our product has been commercialised in Australia.

The volume of shipments of Biofer® has been of about 15 metric tons each year, which means an average of approximately 60 Million of processed, fortified milk per year. A milk containing our Iron Additive, Biofer®, was awarded with the SIAL D'Or '96 in Paris, France.

Products:

MIX OF PRODUCTS  
SOURCE OF COPPER

SOURCE OF ZINC  
SOURCE OF SODIUM

SOURCE OF POTASSIUM  
SOURCE OF MAGNESIUM

SOURCE OF IRON  
SOURCE OF CALCIUM

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## **Varsomar S.A.**

Is a company in the sector of the fishing industry with capacity of capture and diversification. specialization in (Merluccius hubbsi)

Hake without head, without viscera and without glue + g + t (without head + gutted + hung)  
100/up grs.  
packing: 14 a 21 kgs.

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## **PESEL GROUP**

<http://www.peselgroup.com.ar/>

Is a company in the sector of the fishing industry with capacity of capture and diversification, that although it is focused in the alimentary products, is not limited to them. In addition to shrimp, Hake, Squid, Giant Squid, Crab, Corvina, Salmon, Jaiba, Mussels, Trout can work on other needs and products; Counting on capacity and technical, operative, administrative and control infrastructure for the development of its activities.

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## **GRUPO CIAPO**

<http://grupociapo.com/en/nosotros.html>

CIAPO has an economic group made up of companies dedicated to the foreign trade of products of the agro-food chain, as well as machinery related to the cultivation, processes and manufacture of products derived from them, for this we have the best plants for the collection and conditioning of The products, having the technical and operative control capacity for the development of its activities.

Ciapo markets and exports all kinds of oils, flour, cereals and food.

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